

2019-2020

Idaho REALTORS® Leadership Academy Application

The submission deadline is May 31st, 2019. Email your completed application and required attachments to:

fmalley@idahorealtors.com



A valuable leader creates stepping stones for those aspiring to reach new heights!

Leadership advancement is a respected element in the evolution of enhancing our Association and member professionalism. Idaho REALTORS® administers its progressive “Leadership Academy” to influence dedicated REALTOR® leaders in our state. We set forth to inspire them with motivational activities and assist them by refining their unique leadership abilities.

Candidates will work together in a specialized format that combines individual study, group communication, and hands-on project experience; focusing on strengthening their leadership skills. Core sessions promote the development of specific role model attributes, team-building exercises, goal setting structures, personal profile analysis, network building and implementing new fundamental strategies.

The objectives of the Idaho REALTORS® Leadership Academy are:

- To encourage REALTORS® into state leadership and beyond.
- To further educate and motivate candidates in key areas that include:
 - Awareness of the real estate industry
 - Initiating problem-solving techniques
 - Engaging in an interactive course focusing on proven leadership principles and practices
 - Providing a network of excelling leaders that remain actively involved in improving our profession as a whole

SELECTION CRITERIA

Participation in IRLA is open to all members of Idaho REALTORS®. Qualified candidates will be selected to participate in our esteemed program and those not selected are encouraged to reapply in future programs. Candidates are chosen by an anonymous selection committee based upon the detailed information they provide within this application.

APPLICATION PROCEDURE

Tuition for the program is \$1,000. To apply you will need to include the following along with your completed application: a refundable deposit of \$250, attach (3) professional references, a recent and professional high-resolution self-portrait photograph (300 dpi or greater) as well as a personalized video (2-4 minutes) serving as an electronic interview. Keep in mind that your interview may be shared with other accepted candidates (for the purpose of getting to know a little bit about your classmates). Tuition includes four core sessions, meals during these sessions and all instructional materials. There will be an “early bird” convention registration discount for IRLA participants. Additional costs for candidates will involve transportation from their home to our meeting site as well as their own hotel accommodations.

Please complete all sections entirely. Illegible or incomplete applications will not be considered



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INSTRUCTIONS

Type or print legibly in black ink.

PERSONAL DATA

| | |
|-----------------------------|------------------------------|
| Full Name: | Nickname Preferred: |
| Mailing Address: | Phone: |
| Email Address: | Preferred method of contact: |
| Local Board or Association: | Firm Name: |

COMMUNITY INVOLVEMENT

Do not include business/professional activities.

| | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
| List community, political, government, social, athletic, or other activities. Provide: *Name of organization *Assignment/Position *Describe your role | |
| Amount of time you volunteer per month: | Preferred Volunteer Program: |

What do you consider to be your most important accomplishment in one of the above organizations and why?



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PROFESSIONAL REFERENCES

Attach (3) professional references that fall under the following categories:

- State REALTOR® Officer
- Local Association Executive
- Local REALTOR® Officer
- REALTOR® Mentor

REAL ESTATE EXPERIENCE

| | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Year Licensed: | Real Estate specialty (check all that apply below): |
| <input type="checkbox"/> Residential <input type="checkbox"/> Commercial <input type="checkbox"/> Resort <input type="checkbox"/> Appraisal <input type="checkbox"/> International | <input type="checkbox"/> Buyer Brokerage <input type="checkbox"/> Brokerage Management <input type="checkbox"/> Land <input type="checkbox"/> Trainer/Instructor <input type="checkbox"/> Other <hr/> |

REALTOR® INVOLVEMENT

Include local, state or national REALTOR® groups, MLS or other real estate areas.

Specify your involvement and provide: name of organization, assignment/position, date of affiliation

| | |
|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| Local association of REALTORS®: | State association of REALTORS®: |
| NATIONAL ASSOCIATION OF REALTORS®: | Other professional real estate industry organizations: |
| List any state or national REALTOR® conferences you have attended and approximate dates: | List roles you believe REALTORS® should play in the political affairs of your city or in the state of Idaho? |



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| | |
|----------------------------------------------------------|---------------------------------------------------------------------------------------------------------|
| List local and/or state REALTOR® role models you admire: | List volunteer activity in the real estate industry you would like to become active with in the future: |
| List Real Estate designations earned: | List special honors and/or awards you have received: |

Do you invest in RPAC? Why or Why not? _____

GENERAL INFORMATION

One of the goals of the Idaho REALTORS® Leadership Academy is to build a network of Association leaders who can enhance their problem-solving and other leadership abilities through shared perspectives and working together.

What do you feel are the three most significant challenges facing Idaho REALTORS® or the real estate industry today? _____

What do you feel needs to be done about one of these issues? _____



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What specific skills/knowledge do you hope to gain from participation in the Idaho REALTORS® Leadership Academy? _____

TUITION REMINDER

A refundable deposit of \$250 must be included with your application, professional references, photograph and video. If accepted into the Idaho REALTORS® Leadership Academy, you will be billed for the remaining \$750 tuition fee. Tuition MUST BE PAID IN FULL PRIOR TO THE FIRST SESSION. Tuition for the program covers each training session, meals during the sessions and instructional materials. Additional costs to participants will include transportation from home to the meeting site and hotel accommodations. **NOTE: YOUR TRAVEL AND LODGING COSTS ARE NOT COVERED BY THE ACADEMY.**

ATTENDANCE

To graduate from the Idaho REALTORS® Leadership Academy, a participant is required to attend ALL sessions. These months are confirmed and official dates will be subject to change based on speaker and hotel availability.

- Session I -- September 4th, 5th & 6th: This overnight session is 2 days with an “Icebreaker” @4pm on September 4th followed by a group dinner, held in Boise.
- Session II – October 3rd & 4th: This overnight session is 2 days, held in Sun Valley during the Idaho REALTORS® Annual Business Convention. Discounted registration for IRLA participants.
- Session III – January 27th & 28th: This overnight session is 2 days, held in Boise.
- Session IV – April BOD 2020: This final session is 1 full day and a 1/2 day that will be held during the Board of Directors Meeting where participants will have their graduation ceremony, culminating with our Celebration Luncheon with the Board of Directors.

COMMITMENT

I understand the purpose of the Idaho REALTORS® Leadership Academy program, and if selected I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant unable to attend, for any reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitments and agree to them in signing this application:

Print Name: _____

Applicant Signature

Date