



Idaho REALTORS®

Rookie REALTOR®

Brought to you by the Idaho REALTORS

**January 17th and 18th, 2019
Boise**

Approved for 16 elective CE hours!

You'll learn ways to generate leads, present & explain agency to buyers/sellers, understand & complete REALTOR® forms, present offers and get transactions to close! See the latest ideas for keeping clients for life & building a repeat/referral business. Learn effective time management practices, negotiating, business planning, techniques for providing exceptional service, and much more! You'll broaden your professional circles, increasing your opportunity for learning and referrals.

**\$250 includes all materials!
(non-members pay \$50 more)**

Instructors:

Gail Hartnett & Teena Turner

Class Location:

Hampton Inn and Suites
495 S. Capitol Blvd.
Boise, ID 83702

Class Time:

8:00am- 5:00pm both days

In order to receive CE credit 100% attendance is mandatory

Please advise us within 10 days of class of any accommodations needed for the course under the Americans with Disabilities Act. Courses are made available to all qualified applicants, and will not discriminate on the basis of age, race, color, creed, religion, sex, handicap, or national origin.

Requests for refunds must be made in writing and received in the IAR office by December 28th at midnight. A \$25 administration fee will be deducted from all refunds. **As of January 7th, no refunds will be issued.**

REGISTRATION DEADLINE: January 14th

Registration Form - Please print legibly.

Name _____

Firm _____

Mailing Address _____

City _____ State _____ Zip _____

Phone _____

Email _____

Real Estate License # _____

How long have you been in real estate? _____

Are you a member of IR? Yes No

Pay/Register online at

<https://www.eventbrite.com/e/idaho-realtors-rookie-realtor-tickets-51779858952>

or

Register by Check, made payable to:

Idaho REALTORS®
10116 W. Overland Rd.
Boise, ID 83709
(208) 342-3585
apannell@idahorealtors.com

Register by Credit Card Visa or MC

Please charge \$ _____

Card No. _____

Three Digit Code on Back _____ Expiration Date _____

Signature _____